

# Alcor Referral Bonuses

Know someone who wants to grow their company?

Hook us up!

[ALCOR-BPO.COM](https://alcor-bpo.com)

[partnership@alcor-bpo.com](mailto:partnership@alcor-bpo.com)

Team of 10  
people

**\$6,4K**

annual bonus

Team of 25  
people

**\$15K**

annual bonus

Team of 50  
people

**\$30K**

annual bonus

Team of 85  
people


**\$51,4K**

annual bonus

# TOP 3 our referrals for 2023 got

**\$71,960**

 8 clients

 teams of 10-20  
people

**\$77,402**

 5 clients

 teams of 25-30  
people

**\$91,915**

 3 clients

 teams of 45-55  
people



# Who we need

## Tech product company

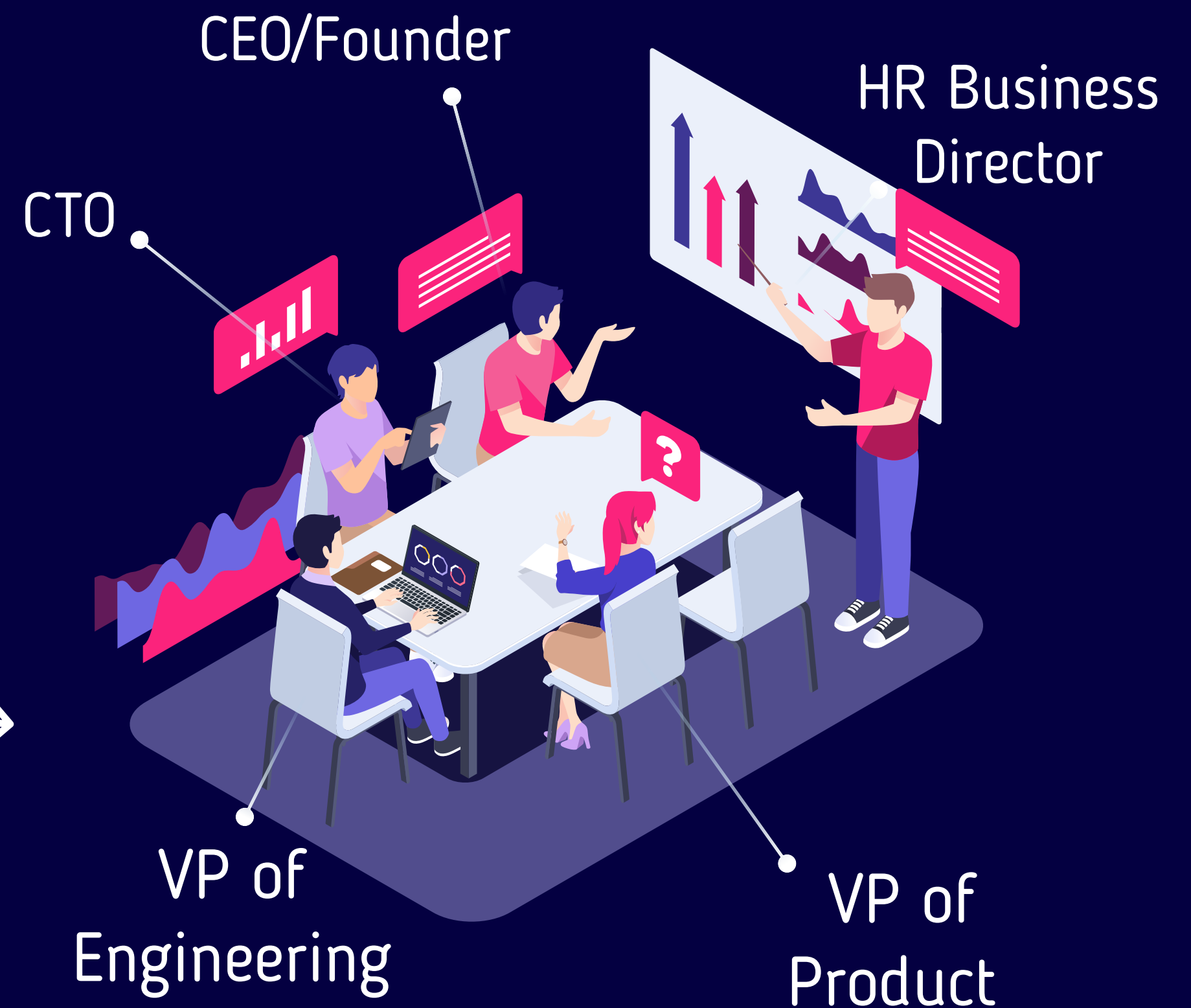
with 100+ staff worldwide  
and investments of \$10M+



Alcor



Tech Product Company



Refferal

Sign an agreement with Alcor



Give contacts of a tech product company's representative





# Already with us



**THREDUP**



**Dotmatics**



A world map with a dark blue background. The regions of Eastern Europe and Latin America are highlighted in a bright pink color. In Eastern Europe, Poland, Czech Republic, Slovakia, Hungary, and Romania are highlighted. In Latin America, Mexico, Colombia, and Argentina are highlighted. The rest of the world map is in a dark blue color.

Access tech talents  
in Eastern Europe &  
LatAm  
as simple as possible

---

# Alcor's one-stop-shop services

## R&D center

all-in-place solution to build your own software development team from 0 to 100 people in the targeted location



### Tech Recruitment

Full cycle service: sourcing, pre-screening & interviewing eligible candidates, pipeline and offer management.



### EOR Service

No need to set up a legal entity: payroll, employment, taxes & accounting for engineers covered.



### Legal and Compliance

Full compliance services, background checks, stock options, visa support.



### Operational Support

Upon request: benefits & perks, office lease, hardware purchases, HR consulting, employer branding, etc.



# R&D Center VS Outstaffing

## Your Own R&D Office

- ★ Fully transparent: no rates or mark-ups of any kind, just **direct salaries**.
- ★ No need in a large up-front investment. **No buy-out fees**, when you want to transfer your people.
- ★ Your developers are employees of your company, part of your **corporate culture** and fully committed to your goals.
- ★ You get your own branded R&D office in your own physical office.
- ★ You fully control your Intellectual Property and unique product expertise.
- ★ Recruiting is easier because software developers prefer working for a product and having the ownership of their work.

## IT Outstaffing

- ★ No transparent pricing (T&M, etc.)
- ★ Huge buy-out fees (\$20k / person).
- ★ The engaged employees perceive the outsourcing company as their real employer, while you are just an overseas customer.
- ★ Your team sits at the middleman's premises.
- ★ You have to invest in the education of middleman's employees, who can switch from a project to project.
- ★ You have to coordinate all details with middleman's executives.
- ★ IP is transferred indirectly.

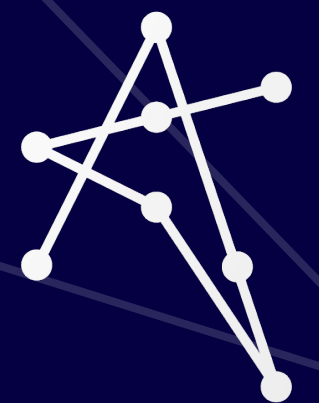
Alcor is on a mission to empower great  
tech companies **to save the world.**

# Join us!

---

[alcor-bpo.com](https://alcor-bpo.com)

[partnership@alcor-bpo.com](mailto:partnership@alcor-bpo.com)



ALCOR